

## **AUGUST 18, 2022**

#### 11 AM-PST | ONLINE WEBINAR

# OPPORTUNITIES TO ADDRESS INVENTORY CHALLENGES

- Market Data Set the stage
  - o High demands / lower inventory
  - o Increasing rates and home values
- Factory Built Housing
  - o Types of factory-built housing
  - o Dispelling Myths
  - o Financing Solutions
    - o Manufactured Housing
    - o CHOICEHome



Monica La Crue
Affordable Lending Manager
Single-family Client And Community Engagement



Presenter
Dennis Smith
Affordable Lending Manager
Single-family Client And Community Engagement

Dennis Smith manages the affordable housing preservation and manufactured housing initiatives that support Freddie Mac's underserved markets plan.

A 20-year mortgage industry veteran, Mr. Smith has served the industry as an underwriter, underwriting and process manager, process improvement, product development and managed the CRA and Bond programs for a super-regional mortgage company.

### **RSVP AT: VAREP.NET/VARAPSERIES18**

## FOR MORE INFO Ernie Gonzales

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